SERFF Tracking Number: HUMA-125792331 State: Arkansas State Tracking Number: Filing Company: 40072 Humana Insurance Company

Company Tracking Number: AR-05-2008

TOI: Sub-TOI: MS06 Medicare Supplement - Other MS06.000 Medicare Supplement - Other

Individual Medicare Supplement Product Name:

Sales Letter/AR-05-2008 Project Name/Number:

Filing at a Glance

Company: Humana Insurance Company

Product Name: Individual Medicare Supplement SERFF Tr Num: HUMA-125792331 State: ArkansasLH TOI: MS06 Medicare Supplement - Other SERFF Status: Closed State Tr Num: 40072 Co Tr Num: AR-05-2008 State Status: Filed-Closed

Sub-TOI: MS06.000 Medicare Supplement -

Other

Reviewer(s): Stephanie Fowler Filing Type: Advertisement Co Status:

Authors: Michele Zabel, Dennis

Cowart, Paula Williamson

Date Submitted: 08/26/2008 Disposition Status: Filed

Disposition Date: 10/01/2008

Implementation Date Requested: Implementation Date:

State Filing Description:

General Information

Project Name: Sales Letter Status of Filing in Domicile: Not Filed

Project Number: AR-05-2008 Date Approved in Domicile: Requested Filing Mode: Review & Approval **Domicile Status Comments:** Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Group Market Size: Overall Rate Impact: Group Market Type:

Filing Status Changed: 10/01/2008

State Status Changed: 10/01/2008 Deemer Date:

Corresponding Filing Tracking Number: AR-05-2008

Filing Description:

The Sales Letter, form # GHA_029ERR, will be used by licensed agents to market Humana's Medicare Supplement plans approved in Arkansas.

Used in conjunction with policies:

AR-MESA, ar-MESB, AR-MESC, AR-MESF, AR-MESF(HD), AR-MESK, and AR-MESL

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Company Tracking Number: AR-05-2008

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Medicare Supplement
Project Name/Number: Sales Letter/AR-05-2008

Company and Contact

Filing Contact Information

Dennis Cowart, Senior Products Compliance dcowart@humana.com

Analyst

500 W. Main Steet (502) 580-8233 [Phone]

Louisville, KY 40201

Filing Company Information

Humana Insurance CompanyCoCode: 73288State of Domicile: Wisconsin1100 Employers BoulevardGroup Code: 119Company Type: Life & Health

Green Bay, WI 54344 Group Name: State ID Number:

(800) 558-4444 ext. [Phone] FEIN Number: 39-1263473

Filing Fees

Fee Required? Yes
Fee Amount: \$25.00
Retaliatory? No

Fee Explanation: 25 PER FORM

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Humana Insurance Company \$25.00 08/26/2008 22144178

SERFF Tracking Number: HUMA-125792331 State: Arkansas

Filing Company: Humana Insurance Company State Tracking Number: 40072

Company Tracking Number: AR-05-2008

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Medicare Supplement

Project Name/Number: Sales Letter/AR-05-2008

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Stephanie Fowler	10/01/2008	10/01/2008

SERFF Tracking Number: HUMA-125792331 State: Arkansas State Tracking Number: 40072

Filing Company: Humana Insurance Company

Company Tracking Number: AR-05-2008

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Medicare Supplement

Project Name/Number: Sales Letter/AR-05-2008

Disposition

Disposition Date: 10/01/2008

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number: HUMA-125792331 State: Arkansas

Filing Company: Humana Insurance Company State Tracking Number: 40072

Company Tracking Number: AR-05-2008

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Medicare Supplement

Project Name/Number: Sales Letter/AR-05-2008

Item Type Item Name Item Status Public Access

Form SALES LETTER Filed Yes

 SERFF Tracking Number:
 HUMA-125792331
 State:
 Arkansas

 Filing Company:
 Humana Insurance Company
 State Tracking Number:
 40072

Company Tracking Number: AR-05-2008

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Medicare Supplement

Project Name/Number: Sales Letter/AR-05-2008

Form Schedule

Lead Form Number:

Review	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Status	Number			Data		
Filed	GHA_029E	Advertising SALES LETTER	Initial			Med Supp
	RR					Letter Generic
						7-08.pdf

[Date]

Dear [NAME]:

Set yourself free from limited Medicare coverage!

Many Medicare plans limit your benefits to one geographic area and pay only if you use certain hospitals and doctors within their provider network. But with a Humana Medicare Supplement insurance plan, you can enjoy coverage anywhere in the U.S. from doctors and hospitals of your choice:

- Coverage when you travel anywhere in all 50 states including D.C. and Puerto Rico
- Freedom to choose any doctor, hospital or other provider that accepts Medicare
- No referrals required to see a Specialist!
- Coverage that's guaranteed renewable as long as you pay your monthly premiums
- Competitive rates

Plus, it's backed by Humana – a Fortune 100 company with more than 47 years in the health benefits field.

Get the clear, concise information you need to make the Medicare coverage choice that's right for you. Call me today for a free quote or for an appointment in the convenience of your home:

[000-000-0000] [Monday – Friday 8 a.m. to 5 p.m.]

[Space for signature]

[Name] [Title]

Insured by Humana Insurance Company. Policy Form Series MES or state equivalent. Medicare Supplement insurance plans are not connected with or endorsed by the U.S. government or the federal Medicare program. Medicare Supplement products are available to individuals who are enrolled in Medicare Part A and Part B benefits due to age and in some states also disability. Coverage levels vary by plan and are limited to Medicare approved amounts. This is a solicitation of insurance and you may be contacted by a Humana Insurance Agent.

GHA_029ERR

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Rate Information

Rate data does NOT apply to filing.